



ISO
certified company



ISAGO
registered company



Transport Competence
Agency



JIG
member



IATA Training

2024



**WE WORK
YOU FLY**

COMPANY PROFILE

Part of Avia Solutions Group



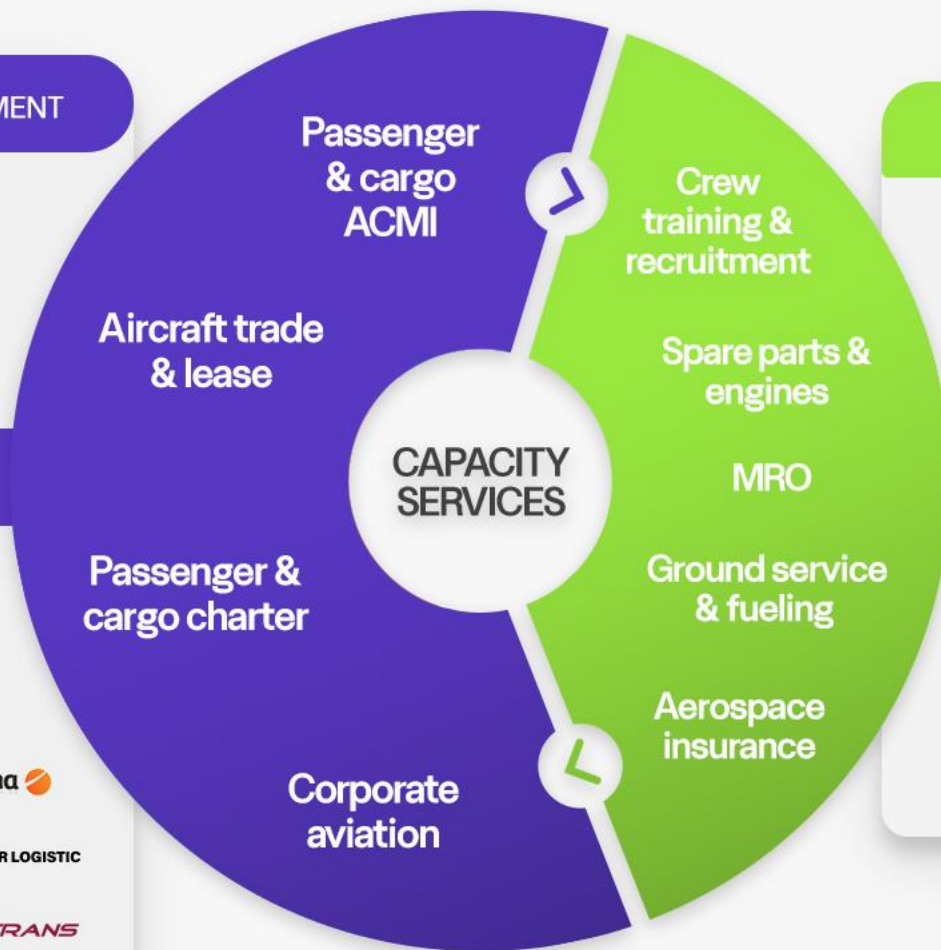
AIRCRAFT TRADING & PORTFOLIO MANAGEMENT

- ✦ Aircraft Trading
- ✦ Aircraft Management
- ✦ Fleet and Transaction Management
- ✦ Aircraft Leasing
- ✦ Consulting and Remarketing



AVIATION LOGISTICS & DISTRIBUTION

- ✦ Wet Lease
- ✦ Group Charters
- ✦ On Board Courier
- ✦ Private Jet Charters
- ✦ Damp Lease
- ✦ Cargo Charters
- ✦ Humanitarian Airlifts



AVIATION SUPPORT SERVICES

- ✦ Aircraft Maintenance (MRO) & Spare Parts
- ✦ Ground Handling & Fuelling
- ✦ Aviation Training & Recruitment
- ✦ Aerospace Insurance



COMPANY PROFILE

Part of Avia Solutions Group



GROUND HANDLING

- Passenger Handling
- Deicing
- Aircraft Handling

FUELING

- ITP SERVICE
- ITP + Fuel
- Infrastructure Management

LOGISTICS

- ADR Deliveries

DE-ICING/ANTI-ICING LIQUID SALES

- De-icing/Anti-icing Liquid

OTHER SERVICES

- Travel Insurance
- Training
- Baggage Wrapping
- Airport Terminal Engineering Services



GROUND HANDLING, FUELLING & LOGISTICS



BGS and Aviator are the leading **fuelling**, **ground handling** and **logistics** providers in Central, Eastern and Northern Europe

↘ 10
Countries operated in

↘ 26
Airports operated in

↘ 29 000 000
Passengers serviced annually

↘ 190 000
Movements serviced annually

↘ 18 000+
De-icing completed annually

↘ 700 000+
Tons of fuel supplied annually

TRAINING SCOPE



Beginning in 2024, BGS is going to provide **IATA Training** in partnership with **KSU**.

Passenger Ground Services



PRICE -
€1700/person

Airport Ramp Services with IGOM



PRICE -
€1700/person



Kazimieras Simonavicius
University

TRAINING POSSIBILITIES



BGS¹

- ↘ Both training routes can be provided **online** or in **classroom facilities** at KSU.
- ↘ Exams must be taken at KSU facilities.
- ↘ Our dedicated instructors will help you to absorb information by providing practical guidance and tuition.



Dariaus ir Girėno g. 21, Vilnius,
LT-02189, Lithuania.

Azuolas Balcius

Passenger Services Training Instructor at BGS




Meet our instructor Azuolas Balcius, who has over 11 years of hands-on experience in airport passenger service operations and a background collaborating with 10+ airlines at Vilnius International Airport.


“It is impossible and rather useless to memorize all the information. The key to providing professional passenger service is learning to ask the right questions at the right time”.


Azuolas' teaching approach emphasizes situational awareness, utilizing real-world examples and fostering interactive discussions. This encourages students to analyze and question concepts rather than simply memorize information, empowering them with practical skills and critical thinking abilities.





Career Timeline

2013 – 2014 Passenger Service Agent 

2014 – 2015 Quality Auditor – Training Instructor 

2015 – 2017 Passenger Service Supervisor 

2017 – 2018 Passenger Service Duty Manager 

2018 – 2021 Passenger Service Department Coordinator 

PASSENGER GROUND SERVICES COURSE



↳ Upon completion of the course, trainees will have the necessary knowledge to:

- Recognise how airlines and airports operate in relation to the provision of passenger services
- Understand how passenger and baggage check-in and boarding procedures work, including how to deal with passengers with special needs
- Interpret the respective regulatory requirements related to passenger and baggage transport
- Identify how computer reservations and departure control systems operate
- Ensure safe and secure passenger and baggage transport
- Learn about the latest technological innovations in passenger services
- Add value to existing and future employers looking to hire and retain knowledgeable and high-performing personnel



The course duration includes 42 academic hours + 3 academic hours for the examination.



The program is suitable both for entry and advanced level learners.



Stasys Kvietkauskas

Ramp Training Instructor at BGS



Meet our instructor Stasys Kvietkauskas, a true embodiment of experience and expertise. With more than a decade of teaching under his belt and 15 years of professional growth in the ramp field, Stasys' focus is on practical application rather than just theory.

"Ramp operations demand more than just theoretical knowledge. It is through practical training and first-hand experience that individuals truly grasp the essence of this profession".

Stasys leads his classes not only by prioritizing real-world application, but also by creating a dynamic learning environment where students are encouraged to freely explore their opportunities within the field.

Career Timeline

2008-2010 Loader



2010-NOW Ramp Agent



2013-2015 Instructor-Supervisor



2015-2017 Weight & Balance Agent



2015-Present Instructor



RAMP SERVICES COURSE



↳ Upon completion of the course, trainees will have the necessary knowledge to:

- Define the ground operations work environment
- Understand standard ramp operations terminology
- Understand the different departments within an airport and how they work together for successful operations
- Discuss basic safety and security guidelines for efficient airport operations
- Identify procedures for key aircraft ground servicing tasks
- Use both the standard IATA Airport Handling Manual and the IATA Ground Operations Manual



The course duration includes 37 academic hours + 3 academic hours for the examination.



The program is suitable both for entry and advanced level learners.



COMPANY PROFILE

Certified to the latest standards



- ↘ Certified by IATA Safety Audit for Ground Operations (ISAGO)
- ↘ IATA Strategic Partner
- ↘ Member of Joint Inspection Group (JIG)
- ↘ Member of the International Air Transport Association (IATA) Ground Handling Partnership
- ↘ Full compliance with The European Agreement concerning the International Carriage of Dangerous Goods by Road (ADR)
- ↘ ISO 9001:2015, ISO 14001:2015, ISO 45001:2018 certified operations



CERTIFICATION



Each participant will receive:

- An IATA Certificate of Completion is awarded to participants who successfully pass the final exam.
- Course material (e-book or physical book (at an additional cost)).
- Video material from the training classes.
- 6 academic points that can be used towards specific aviation qualifications.

Both courses are steps towards earning the Airport Operation Foundation Diploma (IATA)



FURTHER IATA COURSES AVAILABLE AT KSU



Aviation Security Awareness



Cargo Introduction Course



Airline Revenue Management



Explore Our Related Courses



- Passenger Handling
- Airport Check-in Agent Training
- Airside Safety Training Course

- Aircraft Handling
- Load Control Training
- Load Master Courses
- Push-Back Supervisor Training
- GSE Operations Courses
- Ramp Agent Training
- Baggage Loader Training

- Additional Training
- Aviator Academy & Consulting
- Aircraft Ground De-icing/Anti-icing Operations Training
- Into-Plane Fuelling Training



↳ **Contact**

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